

2016 Annual Report

Supporting Opportunity

RADFORD
UNIVERSITY
Foundation





MESSAGE FROM THE EXECUTIVE DIRECTOR OF THE RADFORD UNIVERSITY FOUNDATION INC.

Dear Radford University Foundation Supporters,

We are pleased to once again report on the operations of the Radford University Foundation. If you have any questions regarding this report, please feel free to contact us. Additionally, we encourage you to contact Radford University Office of University Advancement at 540-831-5407 if you would like to make a contribution.

In our report, we show how your support has directly impacted the lives of Radford University students, past and present. My staff and I have enjoyed being a part of such a vibrant community, and your support is a part of what makes the University so exciting.

In December and January, we mailed annual statements to our endowment donors. In late January, we sent nearly 4,000 tax receipts. If you have any questions about either document, please contact us.

Finally, thank you for everything you have done to support both the Radford University Foundation and Radford University. Your support is truly appreciated.

Best wishes for 2017.

Sincerely,

John F. Cox Jr.

MESSAGE FROM THE PRESIDENT OF THE RADFORD UNIVERSITY FOUNDATION INC.

Dear Investors in Radford University,

You are making exciting things happen every day at Radford University. You are changing the lives of students who otherwise would not have opportunities that a college education can provide. You are creating future leaders who will bring benefits to many communities through their contributions to the sciences, arts, humanities, medical fields and teaching professions, as well as to our future business leaders in economics and finance. Thank you for making all of this possible.

Your support for Radford University plays a role in its college rankings. Radford University has received the following accolades for its outstanding academics and student programming:

- College of Distinction, Best Regional Universities in the South, Best Colleges for Veterans - South, Best Colleges and Universities in the Southeast, Best Business Schools

As you are well aware, the fiscal year that ended June 30, 2016, was a difficult year for investments in many ways. The Foundation portfolio has experienced the significant market swings that are currently starting to turn around. At the end of the calendar year, the performance was reflecting a positive return of 5 percent, and we are hopeful that we will continue to see positive returns as we work through the next year.

The University welcomed its seventh president, Dr. Brian O. Hemphill, in July of 2016, and he and his family have already made lasting positive impacts to the University and the Radford community. Dr. Hemphill brings an exciting level of enthusiasm to the campus, and that excitement is spreading to many aspects of campus life.

All of us on the Radford University Foundation Board want to extend to you our wishes for a happy and healthy new year and our sincere appreciation for all you do for Radford University and its students. The students are our greatest asset and as we invest in their future, we are ensuring positive returns in many ways. Thank you.

Dale L. Parris Dale Parris '85 and '11





Private funds stewarded
by the Radford University
Foundation, Inc., provide
opportunities for students,
programs and facility
enhancements at
Radford University.

College of Humanities and Behavioral Sciences building

THE Governor Tyler House



The Governor Tyler House — formerly known as Halwick Manor — has served as the president’s home since its donation in 2014 by two longtime friends of Radford University: Randal J. Kirk ’76, former rector of the Radford University Board of Visitors and former member of the Radford University Foundation; and Georgia Anne Snyder-Falkinham, member of the Board of Visitors, former member and president of the Radford University Foundation and President of Radford University Real Estate Management, LLC.

However, the stately manor, which was built in 1892 by Virginia's 45th governor, James Hoge Tyler, almost did not make it out of the 1970s. During that time the home was being rented out as student housing and, according to rumor, residents would throw a party once a month and charge just enough to attendees in order to pay the rent.

In 1978, Frank and Trisha Osborne, the first owners to come from outside the Tyler family, purchased the home. Frank Osborne, having grown up around Colonial Williamsburg, was able to see the late Victorian/Queen Anne home's potential.

Unfortunately, by that point the home was in such disrepair it may have been cheaper for the Osbornes to have just razed it and built anew. Plaster was cracked, the wood floors were rotted or worn, and the light fixtures were down to bare bulbs hanging from single wires. According to Trisha Osborne, the primary tenants at the time of their purchase were rats and bats.

It stood a far cry from the home that served as Governor Tyler's residence until his death in 1925. During that period, the grounds featured clay tennis courts near the top of the lawn and a carriage house on the riverside of the residence. The front foyer served as Governor Tyler's study.

It took the Osbornes over seven years to return the home to its former glory. Whenever they could, the Osbornes salvaged original fixtures



President Brian O. Hemphill and First Lady Marisela Rosas Hemphill enjoy hosting visitors at the Governor Tyler House.

and accoutrements. They decorated the home with as many Victorian-era pieces as they could, to maintain the spirit of the home.

Additional renovations of the home commenced in fall 2012 and included the replacement of all

windows and exterior doors, bathroom renovations, floor refinishing, and where necessary, replacement. The home's electrical system was entirely replaced and upgraded to ensure the house can satisfy modern needs, as was the home's plumbing system. During the renovation, a decommissioned system of gas lines once used for the house's lighting was removed. Included in the extensive renovations were new central heating, ventilation and air conditioning systems that are more effective and energy efficient. Renovations also included a completely new kitchen to better facilitate official entertainment.

The home's exterior renovations included brick structural and facade repairs, the installation of a new garage with a connecting wing, as well as the installation of a new driveway, pavers and a back patio.

By the time the Radford University Foundation received the completely renovated house, it was fit for a king. Or, at least, a university president, as the Board of Visitors voted to accept the home as the new home of the Radford University president, beginning with the fall 2014 term.

Unfortunately, the clay tennis courts are still just a memory.

Supporting Veterans



President Brian O. Hemphill and the Radford University family honored the sacrifices of past and current service members during the 2016 Veterans Day Ceremony. The event, which featured remarks from keynote speakers Virginia delegate Joseph Yost '06, M.A. '08 and U.S. Army veteran Ed Zimmerman '85, culminated in the announcement of the establishing of the Lewis Sparks and Ken Coan Veterans Award.

The award, which is designed to assist Radford University's student veterans, bears its name to honor Lewis Sparks and Ken Coan, who served the United States in World War II and the Vietnam War, respectively.

"Every veteran is out there every day serving us," said Assistant Professor Jim Newman, who served in the military during the Cold War. "We need to help to get them through their college education. Starting the award is the least I can do for the people who make it possible for us to have freedom. It's our turn to help."

Newman, who created the fund, remarked that, since it is classified as an award rather than a scholarship, it would allow student veterans to receive help beyond tuition. Less than a week after its formation, the fund had already raised over \$11,000.

"From the bottom of our heart, Radford University is honored to serve the men and women who serve this nation," said President Hemphill.

Between 2000 and 2012, over 900,000 veterans and military service members received education benefits through the U.S. Department of Veterans Affairs, with that number expected to balloon to over 5 million by 2020. According to the Office of the Registrar's Fall 2016 report, over 300 veterans are currently enrolled at Radford University.



ROTC cadets standing next to the wreath, which was presented in honor of those who served and sacrificed.

Associate Professor Amy VanKirk, who has attended the Veterans Day ceremony for several years, was moved by the announcement of the award.

"It is so exciting to hear that they can do that so quickly because of the network of support we have at Radford University," she said.

Student veterans often face a unique set of challenges as compared to

traditional students. These range from readjustment issues to recovery from physical and mental injuries. A 2014 study, released by Student Veterans of America in conjunction with the U.S. Department of Veterans Affairs and the National Student Clearinghouse, showed that 51.7 percent of former military service members who pursued a college degree earned one within a 10-year period, lagging behind the 59 percent graduation rate of students from the general population.

Maj. Stephen Ray, who leads the Radford ROTC detachment, was also encouraged by the award.

"It's outstanding," Ray said. "Any support that the community can give to the veteran students on campus is exceptional."

To donate to the Lewis Sparks and Ken Coan Veterans Award, please visit <https://connect.radford.edu/sparks-and-coan-veterans-award>.

A person is walking from right to left in a modern, brightly lit interior space. The background features a curved wall and ceiling with recessed lighting, creating a warm, golden glow. The person is in motion, slightly blurred, and is wearing a dark top and light-colored pants. The overall atmosphere is clean and contemporary.

Private funds provide opportunities

Center for the Sciences

eight

RADFORD UNIVERSITY FOUNDATION INC. BOARD OF DIRECTORS



Front row, from left: Callie Dalton, Dale Parris, Nancy Artis, Michelle O'Conner, Mary Ann Hovis and Keith Finch. Back row, from left: George Kite, President Brian Hemphill, Richard Alvarez, Joe Scartelli and John Cox, Executive Director. Not pictured: Nathaniel Bishop, Christopher Huther, Doug Juanarena, Wayne Klotz, Richard Schwein, Marquett Smith and Kent Warren.

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CMR Institute
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FINANCIAL HIGHLIGHTS

The financial statements shown below were summarized for this document. Our complete audits for both June 30, 2016 and June 30, 2015 are available online at www.radforduniversityfoundation.org.

RADFORD UNIVERSITY FOUNDATION, INC., SUBSIDIARIES AND AFFILIATE CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS OF JUNE 30, 2016 AND 2015

	<i>2016</i>	<i>2015</i>
ASSETS		
Cash and cash equivalents	\$ 736,466	\$ 689,940
Notes and other receivables	356,318	78,713
Contributions receivable	1,843,311	1,539,368
Prepaid expenses	50,244	22,710
Investments	54,606,635	63,531,028
Real Estate held for sale	5,033,000	4,508,000
Cash value of life insurance	94,282	93,621
Land, buildings, & equipment, at cost, net of accumulated depreciation	5,809,917	6,645,190
Collections of art	2,087,782	2,068,982
Total assets	\$ 70,617,955	\$ 79,177,552
LIABILITIES AND NET ASSETS		
Accounts payable	\$ 36,209	\$ 45,422
Accrued expenses and other payables	132,585	38,213
Line of credit	1,200,000	400,000
Deferred rental income	306,766	299,510
Notes payable	1,043,165	1,219,663
Annuity and unitrust obligations	476,438	505,974
Total liabilities	\$ 3,195,163	\$ 2,508,782
Net Assets:		
Unrestricted	\$ 15,084,875	\$ 16,769,514
Temporarily restricted	25,492,780	33,872,768
Permanently restricted	26,845,137	26,026,488
Total net assets	\$ 67,422,792	\$ 76,668,770
Total liabilities and net assets	\$ 70,617,955	\$ 79,177,552

RADFORD UNIVERSITY FOUNDATION STAFF



From left: Accountant Crystal Fortner; Controller Derek Neal, CPA; Student Intern Shannon Triebwasser; Executive Director John Cox, CPA; Executive Assistant and Paralegal Dawn Nelson-Jenkins; and Real Estate Manager Doug Walsh

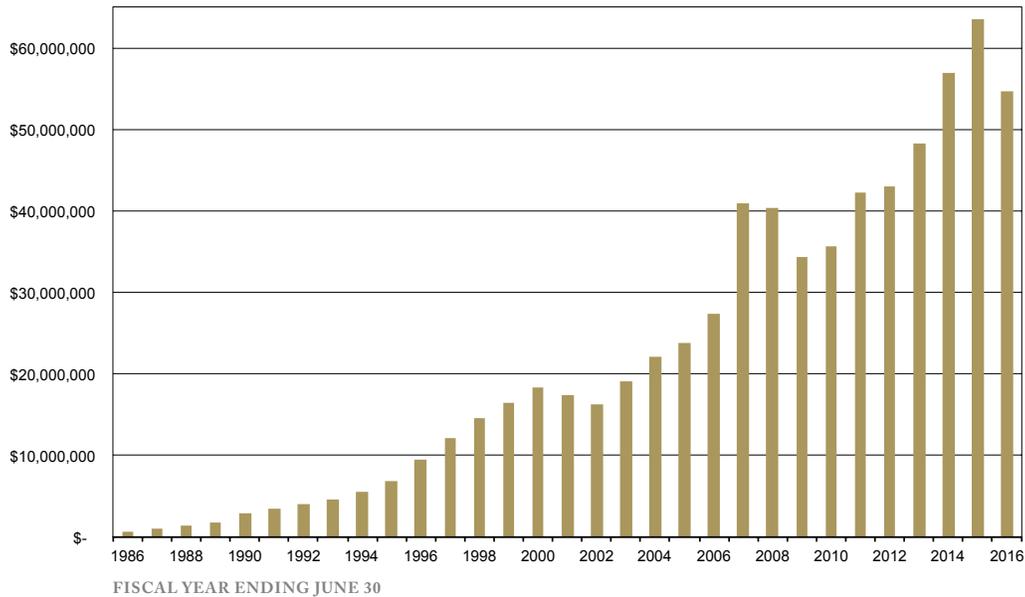
INVESTMENTS

Due to the generosity of our donors and our long-term investment gains, our total investments as of June 30, 2016 were nearly \$55 million. Of that total, almost \$45 million was endowed. Spider Management at the University of Richmond continues to manage the vast majority of our investments, but we also continue to invest in other limited partnerships and the student-managed SMIPO program.

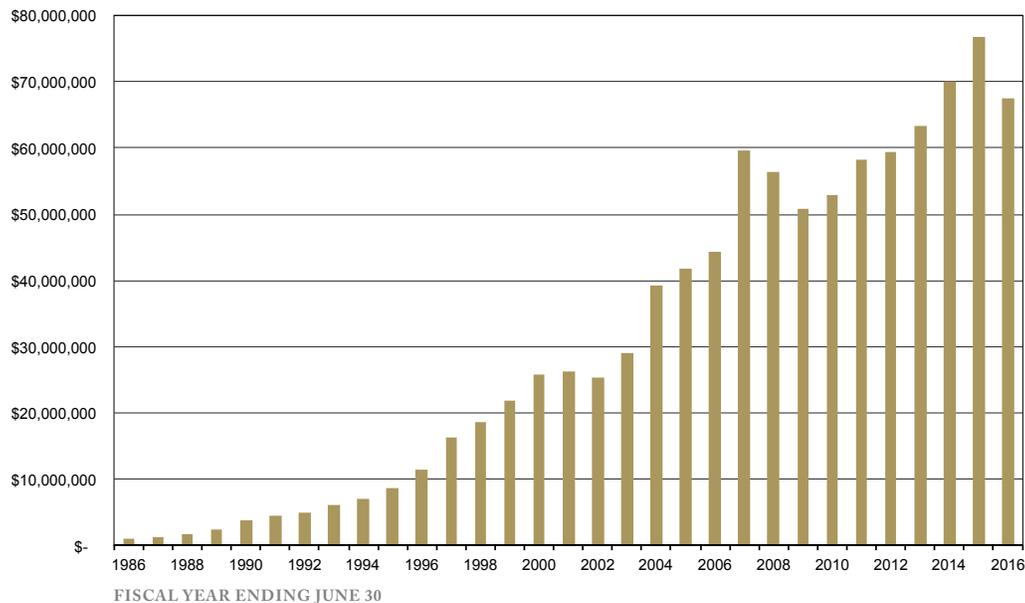
Our total spending for student support (primarily scholarships) grew to nearly \$1.6 million in fiscal 2016.

For information on contributing to a new or existing endowment, please contact University Advancement at Radford University. The office may be reached at 540-831-5407 or via email at ruadvancement@radford.edu.

**RADFORD UNIVERSITY FOUNDATION
AND AFFILIATE INVESTMENTS 1986-2016**



**RADFORD UNIVERSITY FOUNDATION
AND AFFILIATE ENDING NET ASSETS 1986-2016**





**RADFORD
UNIVERSITY**
Foundation

For any questions regarding the information
presented in this report, please contact:

The Radford University Foundation
foundation@radford.edu

540-831-6714