Governance, Administration and Athletics Committee

September 2021

RADFORD UNIVERSITY

Board of Visitors



GOVERNANCE, ADMINISTRATION AND ATHLETICS COMMITTEE MEETING 4 P.M. **

SEPTEMBER 9, 2021 EXECUTIVE CONFERENCE ROOM SECOND FLOOR, MARTIN HALL, RADFORD, VA

DRAFT AGENDA

• CALL TO ORDER Mr. David A. Smith, Chair

• APPROVAL OF AGENDA Mr. David A. Smith, Chair

• APPROVAL OF MINUTES Mr. David A. Smith, Chair

o April 22, 2021

REPORTS

o ACCESS Radford Dr. Angela M. Joyner, *Interim*

• Innovation, Economic Development and Chief of Staff

Partnerships

o Intercollegiate Athletics Mr. Robert G. Lineburg,

• Academic Excellence Director of Athletics

• Student-Athlete Experience

• Competitive Excellence

• Resource Development

• Important Dates and Initiatives

• OTHER BUSINESS Mr. David A. Smith, Chair

ADJOURNMENT

** All start times for committees are approximate only. Meetings may begin either before or after the listed start time as committee members are ready to proceed.

COMMITTEE MEMBERS

Mr. David A. Smith, Chair

Ms. Nancy Angland Rice, Vice Chair

Dr. Thomas Brewster

Ms. Charlene A. Curtis

Dr. Susan Whealler Johnston

September 2021 Meeting Materials

RADFORD UNIVERSITY

Board of Visitors

Innovation, Economic Development and Partnerships

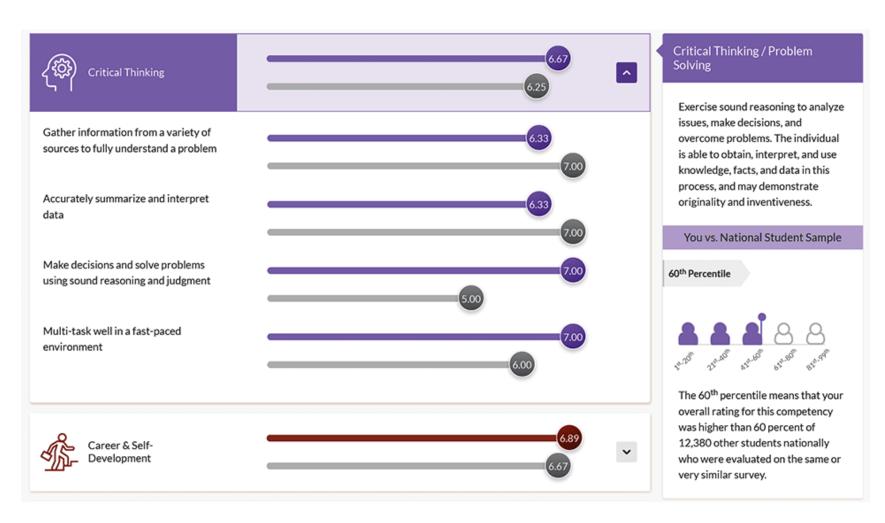
ACCESS Radford

Reimagining How to Measure Career Readiness





Reimagining How to Measure Career Readiness





https://www2.skillsurvey.com/products/career-readiness/

Comprehensive Approach to Career Development



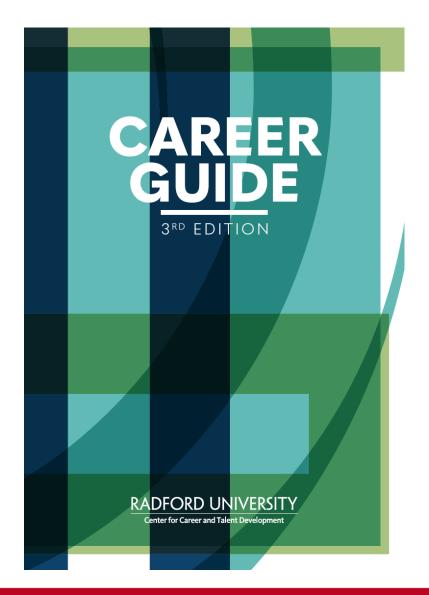
Etiquette Dinner

Health Sciences

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Career Development - Financial Well-Being

BUILD YOUR BUDGET



Find a budgeting app or use this Budget Management Worksheet to build your budget. INCOME | Monthly Total Salary (after tax/deductions) Other income (after taxes) Total monthly income Housing Cost (Rent/Mortgage/Taxes) Utilities (Electric/Gas/Water/Sewage, etc.) \$ Internet/Home Phone/Cable/Netflix \$ Home Repairs/Maintenance \$ \$ Groceries _aundry/Cleaning \$ TRANSPORTATION **Public Transportation** \$ \$ \$ Parking/Tolls \$ Car Repair/Maintenance \$ Gas \$ BILLS Student Loans \$ Credit Cards \$ Cellphone \$ Subscriptions \$ HEALTH Doctor Appointments/Co-pay \$ Prescriptions \$ Gym Memberships \$ Over-the-Counter Medication \$ ENTERTAINMENT \$ Movies/Concerts Dining Out (coffee, snacks, etc.) \$ \$ Travel/Vacation Clothing \$ Personal Hygiene \$ \$ \$ (charity, pets, \$ savings, etc.) \$ Your Total Monthly Income - Your Total Monthly Expenses

THRIVE 73

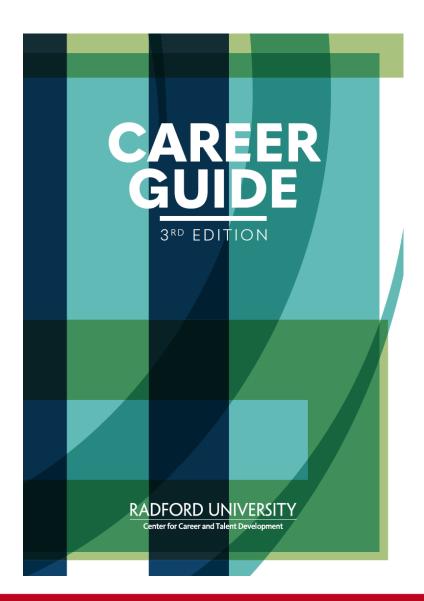
FINANCIAL WELL-BEING

This may be the first time in your life that you have a regular paycheck and steady income.



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Career Development - Evaluating Offers





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THE COMPENSATION PACKAGE

Your compensation package goes well beyond salary. On average, your salary makes up approximately 70% of your total compensation package. Take the time to review the details of your offer.

\$\$\$

BASE SALARY

This is your annual salary or hourly wage.

COMMISSION

This can be based on a percentage of your total sales, profits or both.

BONUSES

This includes signing bonuses, relocation bonuses and bonuses based on individual or company performance. Bonuses can also be a percentage of your salary or lump sum.

COMPANY STOCK

Can include employee stock purchases, restricted stock and stock options.

401(K) MATCH

A 401(k) program offers a pre-tax incentive for employees, and often your employer will match a portion of your contributions.

PROFIT SHARING

Opportunities for employees to invest in the company.

BENEFITS

PAID LEAVE

Frequently includes paid vacation, days off for volunteer and service, family leave, maternity, paternity, etc.

HEALTH INSURANCE

May be provided or offered at a discounted rate and can include medical, dental, eye, wellness programs, etc.

RETIREMENT

Includes retirement funds and pensions.

LIFE INSURANCE

Many employers also offer life insurance, covered either partially or fully.

PERKS

Perks can contribute greatly to your work and quality of life. They can include flexible work schedules, working remotely, professional development, tuition reimbursement, subsidized child care, wellness programs and on-site facilities such as gyms, restaurants, daycare, walking trails, etc.

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Partnerships: Work-based Learning













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Discussion



Innovation and Economic Partnerships Board of Visitors Report September 2021

Our vision is to significantly contribute to the overall economic growth of the Commonwealth of Virginia by fostering strategic partnerships, developing robust talent pipelines and providing innovative workforce development solutions to positively impact the region in which we serve. We achieve this through the symbiotic relationship between the Vinod Chachra IMPACT Lab, the Center for Career and Talent Development and Economic Development & Corporate Partnership initiatives.

Vinod Chachra IMPACT Lab

Academic Partnerships

As announced in mid-January, Radford University partnered with Academic Partnerships to expand its outreach of the Vinod Chachra IMPACT Lab programs by offering Cybersecurity and Geospatial Intelligence certificates and developing additional certificate programs in the future. The portfolio of competency-based education programs will provide working adults with affordable and easily accessible certificate programs in critical, high-growth fields.

Programmatic Marketing

The Vinod Chachra IMPACT Lab has partnered with VisionPoint Marketing to build awareness for its competency-based education programs and drive enrollment growth. As part of the university's strategic investment initiative, funding was approved to support the creative development and implementation of a new programmatic marketing campaign.

Partnerships

As a result of a cybersecurity direct marketing campaign launched in mid-February targeting the K-12 IT market, a new cybersecurity partnership with Grayson County Public Schools was established. In June, Montgomery County Public Schools increased their enrollment in the program with additional learners. These new and existing partnerships continue to strengthen the IMPACT Lab's penetration of the regional (Virginia and West Virginia) K-12 market.

New College Institute, an existing partner, enrolled additional learners with the generous support from the New College Foundation. Most recently, The Vinod Chachra IMPACT Lab established a partnership with the Southwest Virginia Higher Education Center (SWVHEC) located in Abingdon, VA. This partnership will support the enrollment of several learners in the Foundations of Cybersecurity course. The learners and their host companies have been identified through an existing relationship between the SWVHEC and the Southwest Virginia Alliance for Manufacturing (SVAM). In addition to cultivating partnerships with individual businesses and organizations, the partnership with SWVHEC will address the workforce development needs of the region through the RITA program and other state-wide efforts.

Collaborations/Consortiums

The Vinod Chachra IMPACT Lab continues to work with several agencies and consortia to strengthen and expand our partnerships. For example, as part of the Joint Academia Industry Government (JAIG) Group, IMPACT is exploring how our Cybersecurity certificate program can serve the training needs of the United States Navy's Naval Aviation (NAVAIR) department.

Center for Career and Talent Development

New Team Members

In July, we welcomed a new center director, Jason Clayton. Jason brings extensive experience in career services and student affairs. Ms. Nicole Ramsey joined Radford University as the inaugural career coach supporting Radford University Carilion and Waldron College of Health and Human Services. Searches are nearly complete for the Career Coach, who will support the College of Visual and Performing Arts, and the Marketing and Communications Specialist, who will lead the communication efforts for the center.

Career Coaching

The center expanded its coaching modality by introducing virtual appointments over the past year. The center also encouraged students to participate in online resume reviews which allowed the team to expand their reach. With the introduction of the virtual appointments, the center achieved a +42% increase over the previous academic year.

Big Interview

This online interview tool helps students prepare for interviews by providing virtual simulation for a variety of industries. Students can see how they perform and receive feedback in real time. The mock interviews can be shared with career coaches and faculty online. The usage rate of the tool increased by +62.5% vs. the previous academic year with over 5,200 interviews completed.

Employer Relations and Engagement

The Center for Career and Talent Development also introduced an expanded offering of recruiting options. As our employer partners continue to examine their talent acquisition strategies, the team was extremely responsive in providing new options to meet their needs. While our face-to-face career fairs were shifted to virtual fairs, the team was able to increase the number of jobs posted on Handshake by +21%. Over 44,000 jobs were posted on Handshake last year. This fall, the center will provide both in-person and online options for employers.

PathwavU

PathwayU is a career exploration platform which provides students with the opportunity to analyze their unique talents and skills while receiving valuable guidance in discovering their purpose, choosing a major, and finding meaningful career success. PathwayU was implemented in Fall 2020 and was integrated in the UNIV 100 curriculum. As of July, approximately 1,594 students have completed the PathwayU assessments. To further support the strategic vision and in an effort to maximize the impact of PathwayU, the assessments were completed earlier this year. In collaboration with New Student Programs and the Academic Success Center, students were able to complete their career exploration assessments, prior to attending Quest summer orientation. This intentional strategy enables students to identify their academic programs earlier, support retention efforts, and accelerates the development of career plans.

Intercollegiate Athletics

RADFORD UNIVERSITY

September 9, 2021

Agenda

- Academic Excellence
- Student-Athlete Experience
- Competitive Excellence
- Resource Development
- Important Dates and Initiatives



Academic Excellence

Sydney Fisher - Softball

- Big South Woman of the Year
- Big South Scholar-Athlete of the Year
- Big South Christenberry Award for Academic Excellence

Annsley Eckert - Women's Cross Country

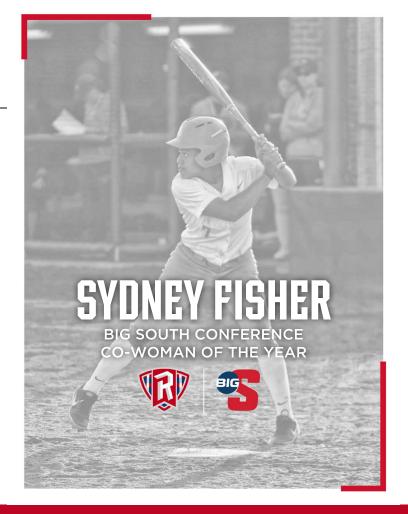
- Big South Scholar-Athlete of the Year
- Big South Christenberry Award for Academic Excellence

Anthony Galati - Baseball

• Big South Christenberry Award for Academic Excellence

Baseball Team

ABCA Team Academic Excellence Award



Student-Athlete Experience

Name, Image and Likeness (NIL)

- Partnered with INFLCR and Teamworks to provide our student-athletes a platform to assist with the new world of NIL.
- NIL 101
- NCAA Compliance and Education
- Transaction Reporting



Competitive Excellence



20 20 - 21 BIG SOUTH GEORGE F. "BUDDY" SASSER CUP STANDINGS



SASSER CUP STANDINGS

1	Campbell	_ 10.00
2	High Point	9.52
3.	Radford	7.68
4.	USC Upstate	7.02
5.	Gardner-Webb	671
6.	Charleston Southern	6.64
7.	UNC Asheville	6.54
8.	Winthrop	6.1B
9.	Longwood	6.10
10.	Presbyterian College	589
11	Hampton	3.63



WOMEN'S ALL-SPORTS STANDINGS

1	High Point	1129
2	Campbell	1D.13
3.	Radford	7 <u>22</u>
4.	USC Upstate	7.18
5 .	Longwood	6.75
6.	Gardner-Webb	6.47
7.	Winthrop	625
8.	Charleston Southern	6. 1 3
9.	UNC Asheville	5.75
10.	Presbyterian	5.53
11.	Hampton	200



MEN'S ALL-SPORTS STANDINGS

1	Campbell	98
2	Radford	8.38
3.	High Point	7.40
	UNC Asheville	7.40
5 .	Charleston Southern	7.3
6.	Gardner-Webb	6.9
7.	USC Upstate	68
8.	Presbyterian College	6.38
9.	Winthrop	6.08
10.	Longwood	5.3
11.	Hampton	5.2

Competitive Excellence

New Head Coaches





Radford Sports Properties Revenue Update (9/1/21):

Overall Revenue: \$250,625 (\$163,125 cash / \$87,500 trade)

Overall Percentage to Budget: 77% (\$325,000)

Cash Revenue Target: 73% (\$225,000)

■ Trade Revenue Target: 88% (\$100,000)

Final 2020-21 Revenue - \$289,125 (\$189,625 cash / \$99,500 trade)

2020-21 Fund Drive Recap (6/30/21):

	FY21	FY22 GOALS
Total New Gifts & Pledges	\$3,233,570	\$1,200,000
Unrestricted	\$781,136	\$350,000
Athletic Donors	792	1,300

Important Dates and Initiatives

- 1. Women's Sports Leadership Luncheon
 - February 2022
- 2. Red & White Scholarship Auction
 - Spring 2022
- 3. Highlander Open Golf Tournament
 - Spring 2022
- 4. Highlander 5k
 - Spring 2022

Discussion

Minutes

RADFORD UNIVERSITY

Board of Visitors



GOVERNANCE, ADMINISTRATION AND ATHLETICS COMMITTEE MEETING 4 P.M. APRIL 22, 2021 ART MUSEUM COVINGTON CENTER, RADFORD, VA

DRAFT MINUTES

COMMITTEE MEMBERS PRESENT

Dr. Jay A. Brown, Chair

Dr. Susan Whealler Johnston, Vice Chair

Dr. Thomas Brewster

Mr. David A. Smith

COMMITTEE MEMBERS ABSENT

Mr. Gregory A. Burton

BOARD MEMBERS PRESENT

Mr. Robert A. Archer, Rector

Dr. Rachel D. Fowlkes

OTHERS PRESENT

Mr. Cory Durand, Deputy Athletics Director

Mr. Robert G. Lineburg, Director of Intercollegiate Athletics

Ms. Ashley Schumaker, Chief of Staff and Vice President for Strategic Operations

Mr. Allen T. Wilson, Senior Assistant Attorney General, Commonwealth of Virginia

CALL TO ORDER

Dr. Jay A. Brown, Chair, formally called the Governance, Administration and Athletics Committee meeting to order at 4:18 p.m. in the Art Museum, Covington Center. Dr. Brown informed the Committee that Special Advisor to the President for Partnerships and Chief Innovation Officer Angela Joyner, Ph.D. was absent, and that there were no actions items from her areas for this meeting. He asked the Committee members to review the report and materials submitted earlier.

APPROVAL OF AGENDA

Dr. Brown asked for a motion to approve the April 22, 2021 agenda. Dr. Thomas Brewster so moved, Mr. David A. Smith seconded, and the motion carried unanimously.

APPROVAL OF MINUTES

Dr. Brown asked for a motion to approve the minutes of the February 11, 2021 meeting of the Governance, Administration and Athletics Committee, as published. Mr. Smith so moved, Dr. Brewster seconded, and the motion carried unanimously.

INTERCOLLEGIATE ATHLETICS REPORT

Director of Athletics Robert Lineburg shared the April 21 announcement of naming Darris Nichols as the eighth Men's Basketball Head Coach in program history. This follows the announcement of Mike Jones' resignation, as he will assume the head basketball coach position at UNC Greensboro.

Mr. Lineburg shared that Men's Basketball finished their 2020-21 season with an overall record of 15-12 (12-6 conference) and a second play finish in the regular season. Fah'Mir Ali was named to the Big South All-Freshman Team and Jordan Hemphill added another post-season award for the Highlanders, as he was named to the Big South All-Academic Team. The 2020-21 season marked the 5th straight appearance in the Big South Tournament Semifinals or better.

Mr. Lineburg reported that Women's Basketball finished the season 9-11 (9-9 conference) but missed the 2020-21 Big South Tournament due to COVID-19 related issues. He also reported that Men's and Women's Cross Country had strong finishes in post-season play. The men's team finished third overall while the women's program finished second. Annsley Eckert was named the Big South Scholar Athlete of the Year for Women's Cross Country and Joe Limo was named to the All-Academic Team for Men's Cross Country. Sam Bradley won his first Big South Coach of the Year honors for Women's Cross Country.

Mr. Lineburg reported that Women's Soccer finished the 2021 season 7-3-1 (6-2-1 conference) with a second play regular season finish. Brianna Oliver, Gabi Paupst and Kayla Thomas all received Big South First-Team All-Conference recognition. Kayla Thomas was also named the Big South Defensive Player of the Year for the second straight season.

Mr. Lineburg also informed the Committee that both Men's and Women's Tennis programs had an incredible year with both ending up in the championship match for the second straight season. Men's Tennis dominated the post season awards by seven individuals receiving post-season recognitions. Highlighting the group is Yevhen Sirous, who was named First-Team All-Conference Singles Player. Women's Tennis had a second-place finish which was also highlighted by Salma Loudili who was named the Big South Freshman of the Year and Big South Player of the Year. This is the first time in program history that this accolade occurred.

Mr. Lineburg reported that as of March 25, the Radford Athletics has secured over \$2.1 million dollars in new gifts and pledges for the 2020-21 Fund Drive. This amount includes a new \$1 million partnership that will benefit not only the Highlander Club unrestricted fund but also a portion going toward the sponsorship revenue. The formal announcement for this new gift will be made public over the summer months. Mr. Lineburg added that Radford Athletics secured almost \$300,000 in sponsorship revenue for the 2020-21 academic year. New highlighted partners include Food City in Radford, Tru Hotel by Hilton, TicketSmarter and English Meadows Senior Living.

Mr. Lineburg also shared in his presentation that Radford Athletics held its first athletics-only department-wide giving challenge: RAD48. The 48-hour fundraising drive included all 16 Division I athletic programs in multiple challenges to raise funds for Radford Athletics. By the end of the two-day challenge, 279 donors comprised of alumni, parents and friends of the University raised over \$57,000. Donors had the option to give to the department's three unrestricted funds: Highlander Club Annual Fund, Student-Athlete Scholarship Fund, and Women's Sports Leadership Fund. The focus was placed on unrestricted funds because they touch all student-athletes and allow for greater flexibility in supporting the areas that need it the most: scholarships, academic support services, athletic training and nutrition, strength and conditioning and facility enhancements. He added that the women's soccer team finished the 48-hour period with the most money raised at \$10,275, followed by the men's golf program at \$8,750. The women's golf team led all of the athletic programs in alumni-athlete participation percentage with 22%, while the women's basketball took second place with 14% alumni-athlete participation.

Mr. Lineburg shared upcoming events with the Committee, including the Radford Athletics Virtual RUBY's Awards Banquet on April 26; the Radford Athletics Cording Ceremony on April 29; the Graduation Ceremony for Baseball/Softball on May 7; and Highlander Half Marathon and 5K on May 8. In closing, Mr. Lineburg thanked the Board of Visitors for their support of the Athletics programs and especially the student athletes. A copy of the report is attached hereto as *Attachment A* and is made a part hereof.

OTHER BUSINESS

Discussion and Nominations for Board Officers

Dr. Susan Whealler Johnston, serving as Chair of the Nominations Committee, reported that she had received nominations from Board members for Rector and Vice Rector. Dr. Johnson stated that all nominations were for current Rector, Mr. Robert A. Archer, as Rector and for Dr. Jay A. Brown, as Vice Rector. Dr. Johnson then shared the steps necessary to present the nominations to the full Board. Dr. Johnston asked for a motion to take forward these names for Rector and Vice Rector. Dr. Brewster made the motion, Mr. Smith seconded and the motion carried unanimously. The Committee members thanked those nominated for their willingness to serve.

ADJOURNMENT

With no further business to come before the committee, Dr. Brown requested a motion to adjourn. Dr. Johnston so moved, Mr. Smith seconded, and the motion carried unanimously. The meeting adjourned at 4:48 p.m.

Respectfully submitted,

MaDonna Overstreet

Executive Administrative Assistant to the Special Advisor to the President for Partnerships and Chief Innovation Officer

Intercollegiate Athletics

RADFORD UNIVERSITY

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Board of Visitors April 22, 2021

Agenda

- Student-Athlete Experience
- Competitive Excellence
- Resource Development
- Important Dates & Initiatives

Student-Athlete Experience

Radford Athletics Virtual RUBY's Awards Banquet

• Virtual celebration for all 275 student-athletes, coaches and staff to highlight and recognize the accomplishments of the 2020-21 season. Virtual ceremony will be held on April 26.

Radford Athletics Cording Ceremony

 Cording ceremony on Thursday, April 29 for the class of 2020 and 2021 at Cupp Stadium. Pending approval from COVID-19 Task Force.

Graduation Ceremony for Baseball/Softball

 Due to their competition schedule, the Baseball and Softball program will miss the 2021 Graduation Ceremony that is currently scheduled for the weekend of April 30. A small ceremony is scheduled for May 7 to recognize the 2021 graduating class for these two programs.

Education Training - April 2021 (Diversity Committee)

• We will be having local and state law enforcement speaking with all student-athletes to answer any questions and to have real conversations around social injustice. Goal is to build positive relationships and help both groups learn from each other.

Competitive Excellence

Men's Basketball

- Overall Record 15-12 (12-6 Conference)
- Finished 2nd in the regular season
- Fah'Mir Ali named to the Big South All-Freshman Team
- Jordan Hemphill named to the Big South All-Academic Team
- 5th straight year making an appearance in the Big South Tournament Semifinals or better

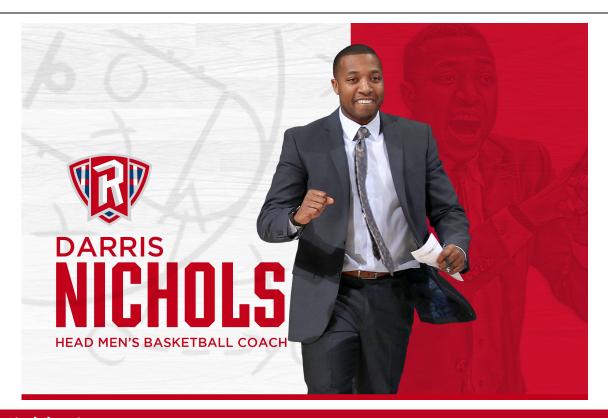
Women's Basketball

- Overall Record 9-11 (9-9 Conference)
- Missed the 2020-21 Big South Tournament due to COVID-19 related issues
- Tina Lindenfeld named to the Big South All-Academic Team



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Future of Radford Men's Basketball



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Competitive Excellence

Spring 2021 Highlights

- Men's & Women's Cross Country
 - Men's Cross Country finished 3rd overall
 - Women's Cross Country finished 2nd overall
 - Annsley Eckert named Big South Scholar Athlete of the Year for Women's Cross Country
 - Joe Limo named to the Big South All-Academic Team for Men's Cross Country
 - Rachel Werking, Rachel Millirons and Chloe Wellings all finished in the top-10 individually and all three were named to the Big South All-Conference Team
 - Sam Bradley named Big South Coach of the Year for Women's Cross Country
- Women's Soccer
 - 7-3-1 Overall (6-2-1 in conference)
 - Finished 2nd place in Big South regular-season standings
 - Brianna Oliver, Gabi Paupst and Kayla Thomas named First-Team All-Conference
 - Kayla Thomas named Defensive Player of the Year for the second straight season

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Competitive Excellence

Spring 2021 Highlights

- Men's & Women's Tennis
 - Men's Tennis Runner up finish in the Big South Championship
 - Yevhen Sirous named First Team All-Conference Singles
 - Andres Silva/Demis Taramonlis & Guilherme Severin/Yevhen Sirous named First Team All-Conference Doubles
 - Women's Tennis Runner up finish in the Big South Championship
 - Salma Loudili and Malin Falk named First Team All-Conference Singles
 - Emily Brandow/Malin Falk named First Team All Conference Doubles
 - Salma Loudili named Big South Freshman of the Year & Big South Player of the Year
- Men's Golf
 - Finished 2nd place in Big South Tournament Match Play Best finish ever for in tournament play

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Radford Sports Properties Revenue Update (3/25/21):

Overall Revenue: \$288,125 (\$188,625 cash / \$99,500 trade)

• Overall Percentage to Budget: 91% (\$315,000)

Cash Revenue Target: 88% (\$215,000)

■ Trade Revenue Target: 99% (\$100,000)

Projected 2020-21 Revenue - \$292,500 (\$193,000 cash / \$99,500 trade)

Notable new sponsors in 2020-21 include:

- Food City in Radford
- Tru Hotel by Hilton in Radford
- TicketSmarter
- English Meadows Senior Living

Looking ahead to 2021-22, we have already secured over \$135,000 in sponsorship agreements between cash/trade.

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2020-21 Fund Drive Update (3/25/21):

	FY20	FY21 (as of 3/25/2021)	FY21 GOALS
Total New Gifts & Pledges	\$1,121,806.52	\$2,168,614.69	\$1,200,000
Unrestricted	\$169,482.84	\$739,616.92	\$300,000
Athletic Donors	1,110	823	1,350

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RAD48 Giving Challenge

Radford Athletics held its first athletics-only department-wide giving challenge: RAD48. The 48-hour fundraising drive included all 16 Division I athletic programs in multiple challenges to raise funds for Radford Athletics. By the end of the two-day challenge, **279 donors comprised of alumni, parents and friends of the university raised over \$57,000**.

Donors had the option to give to the department's three unrestricted funds: the Highlander Club Annual Fund, the Student-Athlete Scholarship Fund, and the Women's Sports Leadership Fund. The focus was placed on unrestricted funds because they touch all student-athletes and allow for greater flexibility in supporting the areas that need it the most:

- Scholarships
- Academic Support Services
- Athletic Training & Nutrition
- Strength & Conditioning
- Facility Enhancements

The women's soccer team finished the 48-hour period with the most money raised (\$10,275), followed by the men's golf program that raised \$8,750. The women's golf team led all of the athletic programs in alumni-athlete participation percentage with 22%, while the women's basketball took second place with 14% alumni-athlete participation.

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Important Dates & Initiatives

- 1. Radford Athletics Virtual RUBY's Award Banquet
 - Monday, April 26
- 2. Highlander Open Golf Tournament
 - Friday, April 23 Pete Dye River Course
- 3. Highlander Half Marathon & 5k presented by Carilion Clinic
 - Saturday, May 8 Radford, VA

Discussion

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End of Board of Visitors Materials

